

# Natural Connections

March 2011

Diana Pound BSc MSc CEnv MIEEM (IUCN Commissioner)

**dialogue matters ltd**

Specialists in designing and facilitating stakeholder processes

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# WEGIG



Love me - love me not?



## The value of a positive approach

Problem solving approach	Asset based approach
Anger, frustration, blaming each other for problems	Inspired, motivated, feel valued and trusted
Expect external groups to solve their problems	Belief in their own capacity to reach their vision.
Forest management is problematic, difficult, complex, too much frustration	Forest management is doable and useful
Pessimism that efforts can bear positive results	Belief that collaboration will bear positive results
Feel inferior and incapable	Willing to take the lead and/or start new initiatives
Past orientation	Future orientation
Reduced self confidence	Improved self confidence
When something doesn't work, people wait and or blame others	Quickly look for strategies to overcome difficulties and reach their goals.

*Enhancing Adaptive Capacity in Natural Resource Management. Yuliani, Adnam and Indraitmoko 2008 (unpublished)*

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